



# Suncorp WealthSmart™ Investment Options Performance Report

SuncorpWealthsmart Business Super  
as at 31 March 2011

	MER (%) as at 30 November 2010	Buy/Sell Spread (%)	Performance Fee	Redemption Price (\$)	Fund Inception Date	Performance (%)							
						Financial YTD	1 month	3 months	6 months	1 year	3 years (pa)	5 years (pa)	Since Inception <sup>7</sup>
<b>Diversified investment options</b>													
<b>Secure</b>													
Suncorp Secure Portfolio	0.34%	+/-0.03%	Yes (1)	1.2867	26-Nov-04	2.43%	0.17%	0.73%	1.27%	2.65%	2.71%	2.84%	2.89%
<b>Conservative</b>													
Suncorp Conservative Portfolio	0.54%	+/-0.13%	Yes (1)	1.1760	17-Apr-09	4.22%	-0.06%	1.50%	2.36%	3.42%	n/a	n/a	6.61%
<b>Balanced</b>													
Suncorp Balanced Portfolio	0.56%	+/-0.17%	Yes (1)	1.2213	17-Apr-09	5.89%	-0.20%	2.02%	3.36%	3.26%	n/a	n/a	8.70%
<b>Growth</b>													
Suncorp Growth Portfolio	0.56%	+/-0.20%	Yes (1)	1.2666	17-Apr-09	7.52%	-0.32%	2.41%	4.38%	2.69%	n/a	n/a	10.74%
<b>High growth</b>													
Suncorp High Growth Portfolio	0.76%	+/- 0.23%	Yes (1)	1.2926	17-Apr-09	8.71%	-0.41%	3.02%	5.84%	0.70%	n/a	n/a	11.90%
<b>Single sector investment options</b>													
<b>Cash</b>													
Suncorp Bank Deposit Fund	0.00%	Nil	No	1.0000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Suncorp Term Deposit Fund	0.00%	Nil	No	1.0769	13-May-09	2.31%	0.27%	0.77%	1.52%	3.00%	n/a	n/a	2.04%
Tyndall Capital Guaranteed Fund	0.50%	Nil	No	1.2642	14-Dec-04	1.41%	0.20%	0.51%	1.01%	1.76%	1.87%	2.52%	2.62%
<b>Australian fixed interest</b>													
Tyndall Australian Bond Fund	0.45%	Nil	No	1.3137	22-Dec-04	1.57%	0.54%	1.25%	1.04%	3.87%	4.74%	3.48%	3.26%
Vanguard® Australian Fixed Interest Index Fund	0.29%	+/- 0.20%	No	1.0955	17-Apr-09	1.28%	0.39%	1.18%	0.52%	3.91%	n/a	n/a	2.81%
<b>International fixed interest</b>													
Vanguard® International Fixed Interest Index Fund (Hedged)	0.34%	+/- 0.20%	No	1.1168	17-Apr-09	0.65%	0.04%	-0.09%	-1.77%	3.28%	n/a	n/a	3.83%
<b>Diversified fixed interest</b>													
Macquarie Master Diversified Fixed Interest Fund	0.62%	+/- 0.08%	Yes(2)	1.1811	17-Apr-09	3.94%	0.56%	1.63%	1.89%	4.87%	n/a	n/a	6.85%
<b>Diversified income</b>													
Principal Global Strategic Income Fund	0.80%	+/- 0.10%	No	1.4705	17-Apr-09	12.37%	0.53%	3.63%	7.88%	10.68%	n/a	n/a	19.54%
<b>Australian property</b>													
RREEF Paladin Property Securities Fund	0.92%	+/- 0.25%	No	1.3805	17-Apr-09	4.32%	-1.78%	3.46%	2.14%	1.09%	n/a	n/a	15.74%
Vanguard® Australian Property Securities Index Fund	0.34%	+/- 0.20%	No	1.3473	17-Apr-09	5.59%	-1.79%	3.72%	2.47%	3.55%	n/a	n/a	14.30%
<b>International property</b>													
Vanguard® International Property Securities Index Fund (Hedged)	0.43%	+/- 0.40%	No	1.8392	17-Apr-09	24.02%	-0.52%	4.45%	11.63%	17.93%	n/a	n/a	34.06%
<b>Australian shares</b>													
Ausbil Australian Active Equity Fund	0.90%	+/- 0.30%	No	1.3984	17-Apr-09	14.46%	1.38%	3.89%	7.39%	-0.22%	n/a	n/a	16.51%
BT Wholesale Imputation Fund	0.90%	+/- 0.25%	No	1.2909	17-Apr-09	12.97%	1.34%	3.33%	6.42%	-0.56%	n/a	n/a	11.83%
Fidelity Australian Equities Fund	0.85%	+/- 0.25%	No	1.3900	17-Apr-09	11.94%	0.42%	2.57%	5.18%	1.29%	n/a	n/a	16.15%
Ibbotson Australian Shares Active Trust (6)	0.62%	+/- 0.20%	Yes (1)	1.6139	29-Oct-04	17.26%	1.73%	3.52%	8.58%	3.16%	2.28%	2.44%	6.60%
Perennial Growth Shares Wholesale Trust (5)	0.92%	+/- 0.30%	No	1.1135	17-Nov-06	15.42%	1.45%	3.17%	8.92%	1.38%	0.86%	n/a	0.82%
Perpetual Wholesale Industrial Fund	0.99%	0.30% / Nil	No	1.3170	17-Apr-09	10.56%	1.64%	5.22%	6.26%	0.50%	n/a	n/a	12.98%
Suncorp Australian Shares Fund	0.25%	Nil	No	1.3522	17-Apr-09	13.75%	0.64%	2.88%	6.69%	2.03%	n/a	n/a	14.52%
Tyndall Australian Share Wholesale Portfolio	0.80%	+/- 0.30%	No	1.6014	10-Nov-04	15.23%	1.55%	3.98%	9.42%	1.14%	1.60%	2.91%	6.50%
Vanguard® Australian Shares Index Fund	0.34%	0.20% / -0.10%	No	1.4657	13-Jan-05	13.82%	1.05%	2.91%	6.69%	2.24%	0.56%	1.86%	5.15%

<b>Australian shares - specialist</b>													
Ausbil Australian Emerging Leaders Fund	0.85%	+/- 0.30%	Yes(4)	1.6617	17-Apr-09	21.40%	1.62%	2.22%	11.35%	6.79%	n/a	n/a	27.27%
Perpetual Wholesale Geared Australian Share Fund	2.51%	+/- 0.375%	No	1.7684	19-Oct-04	34.68%	2.90%	7.97%	19.90%	6.99%	-2.50%	-2.62%	8.12%
Tyndall Australian Share Income Fund	0.95%	+/- 0.30%	No	1.3212	17-Apr-09	7.88%	0.02%	1.99%	2.43%	-0.71%	n/a	n/a	13.16%
Zurich Investments Equity Income Fund	1.87%	+/-0.25%	No	1.2911	17-Apr-09	10.56%	0.89%	3.51%	6.15%	2.36%	n/a	n/a	11.84%
<b>International shares</b>													
AXA Wholesale Global Equity - Value Fund	0.98%	+/- 0.20%	No	1.0642	17-Apr-09	3.94%	-4.00%	2.85%	5.42%	-5.91%	n/a	n/a	1.29%
Platinum International Fund	1.54%	+/- 0.25%	No	1.3519	19-Oct-04	-5.08%	-2.83%	-0.67%	-0.43%	-6.66%	3.62%	-0.03%	3.67%
Suncorp Global Shares Fund	0.80%	Nil	No	1.0943	17-Apr-09	2.35%	-0.13%	1.16%	3.29%	-1.38%	n/a	n/a	2.75%
Vanguard® International Shares Index Fund	0.36%	0.30%/-0.10%	No	1.0947	17-Apr-09	3.71%	-2.48%	3.18%	5.33%	-1.00%	n/a	n/a	2.77%
Walter Scott Global Equity Fund	1.28%	0.25%/-0.20%	No	0.9039	16-Nov-06	-1.53%	-3.20%	0.19%	0.97%	-4.87%	-0.99%	n/a	-3.88%
<b>International shares - specialist</b>													
BlackRock Global Allocation Fund	0.20%	+/- 0.30%	Yes (3)	1.2174	13-Dec-06	13.44%	0.28%	2.63%	7.46%	8.02%	2.72%	n/a	2.95%
Colonial First State Global Resources Fund	1.20%	+/- 0.30%	No	1.4994	17-Apr-09	22.75%	-0.87%	0.53%	12.62%	14.51%	n/a	n/a	20.74%
Lazard Global Small Cap Fund	1.00%	+/- 0.50%	No	1.2795	17-Apr-09	9.05%	-0.29%	1.89%	10.94%	8.70%	n/a	n/a	11.32%
<b>Alternatives</b>													
<b>Closed investment options</b>													
<b>Diversified investment options</b>													
<b>Secure</b>													
Suncorp Traditional Capital Guaranteed Fund	0.40%	Nil	No	n/a	31-Jan-10	2.73%	0.31%	0.89%	1.80%	3.65%	n/a	n/a	3.65%
<b>Conservative</b>													
Suncorp Traditional Capital Stable Fund	0.43%	Nil	No	1.1174	31-Jan-10	3.92%	0.21%	1.41%	1.99%	2.75%	n/a	n/a	3.88%
<b>Balanced</b>													
Suncorp Traditional Managed Fund	0.96%	Nil	No	1.3482	01-Dec-04	5.53%	0.54%	1.62%	3.02%	2.33%	0.80%	1.20%	3.71%
<b>Growth</b>													
Suncorp Traditional Growth Fund	0.45%	Nil	No	1.1684	31-Jan-10	8.22%	0.41%	2.36%	4.62%	2.83%	n/a	n/a	5.94%
<b>High growth</b>													
Suncorp Traditional High Growth Fund	0.45%	Nil	No	1.0781	31-Jan-10	7.08%	0.21%	2.06%	4.31%	1.32%	n/a	n/a	4.67%
<b>Single sector investment options</b>													
<b>Australian fixed interest</b>													
AXA Wholesale Australian Monthly Income Fund	0.72%	Nil	No	1.0417	31-Jan-10	1.72%	0.16%	0.53%	1.13%	1.62%	n/a	n/a	1.62%
Colonial First State Wholesale Income Fund	0.61%	+/-0.15%	No	1.2793	10-Nov-04	3.46%	0.23%	0.80%	1.89%	3.43%	2.44%	2.66%	2.78%
<b>Diversified fixed interest</b>													
Challenger High Yield Fund	0.75%	+/-0.20%	No	0.9773	31-Jan-10	-4.23%	3.22%	-9.02%	-6.67%	-4.18%	n/a	n/a	-3.82%
<b>Australian property</b>													
APN Property For Income Fund No. 2	0.95%	+/-0.25%	No	1.0480	31-Jan-10	3.12%	-1.42%	1.21%	1.63%	2.05%	n/a	n/a	2.15%

<b>Suncorp Bank Deposit Fund declared rates as at 15 April 2011<sup>1</sup></b>	<b>Entry fee</b>	<b>Nil entry fee</b>
Suncorp WealthSmart Personal Super	3.18%	2.74%
Suncorp WealthSmart Pension	4.32%	3.88%
Suncorp WealthSmart Business Super	n/a	n/a
<b>Suncorp Traditional Capital Guaranteed Fund interim rates<sup>2</sup></b>	<b>Entry fee</b>	<b>Nil entry fee</b>
Suncorp WealthSmart Personal Super	3.60%	3.16%
Suncorp WealthSmart Pension & Term Allocated Pension	4.79%	4.35%
Suncorp WealthSmart Business Super	3.60%	n/a

1. Suncorp Life & Superannuation Limited declares interest rates in arrears for this investment option on the 15th of each month for the preceding month.
2. The interim rate can be changed by Suncorp Life & Superannuation Limited at any time and will apply from the previous 1 July. The final declared rate on 30 June may be less than the interim rate that applied during the past year.

**NOTES:**

Past performance should not be taken as an indication of future performance.

We calculate investment performance using the withdrawal unit price for each investment option in accordance with industry standards. Investment performance is calculated net of taxes and fees such as the investment fee, the investment performance fee, the administration fee and the expense recovery fee. However when calculating investment performance we do not take into account contributions taxes, the contribution fee, deferred contribution fee, withdrawal fee and any discretionary ongoing fees such as insurance premiums and adviser service fees.

~ Where an investment option has less than one year of performance data, the 'since inception' performance figure reported is the actual return the fund has achieved to date (therefore, short-term performance).

1. Certain underlying investment managers and underlying Intech trusts may charge performance fees. These fees are payable if the relevant investment manager meets specific investment performance targets. Performance fees are structured so that an investment manager's remuneration is linked to the investment return achieved over an appropriate benchmark index. Underlying investment managers' performance fees are typically between 10% and 30% pa of performance in excess of the relevant benchmark index, although they can be higher or lower. For trusts managed by Intech which charge a performance based fee, the performance fee is currently 10.25% pa of performance in excess of the relevant benchmark and can be changed so long as it is within the maximum of 25% pa permitted by the relevant trust constitution. Where Intech charges performance fees in the underlying Intech trusts a sufficient number of units are redeemed in the trusts to fund payment of the performance fee. Any performance fees payable that are not covered by the management fee will be an additional cost to you. The method of charging performance fees (including the performance amount of the performance fee) may change in the future. Members will be notified via the monthly WealthSmart Performance Report (available via [www.suncorp.com.au](http://www.suncorp.com.au)) if performance fee arrangements change and result in the estimated performance fees exceeding the range disclosed.
2. A performance fee may be payable if the Fund has exposure to the credit opportunities sector. The Fund may obtain exposure to this sector indirectly, through the Macquarie Debt Market Opportunity No. 1 Fund (DMO Fund). The Fund can generally have a maximum exposure to this sector of 10% of its net asset value.
3. BlackRock Investment Management (Australia) Limited is currently entitled to a performance fee of 12.5% of any out-performance of the fund above a defined High Water Mark level. The fee is accrued daily and paid monthly out of the fund's assets.
4. Ausbil charges a performance fee of 15% (exclusive of GST and RITC) of the gross (exclusive of management fees) benchmark outperformance. The benchmark is 70% S&P/ASX Mid-cap 50 Accumulation Index and 30% S&P/ASX Small Ordinaries Accumulation Index.
5. Includes the estimated Expense Recovery Fee of 0.17%.
6. Intech Fiduciaries Limited name changed to Ibbotson Associates (Australia) Limited on 15 February 2010.