

# Widget Variations

Variations in results can occur when a Widget is powered by more than one application. For example, the 'Sales by Day' Widget is powered by both your point of sale (POS) and accounting software system. The data coming from a POS system will be more active than an accounting system due to the reconciliation of information (usually carried out at the end of day or week).

For this reason, we find it beneficial to display both Widgets powered by different applications. The Widget powered by POS is beneficial for 'live sales', while the Widget powered by the accounting software application encompasses all sales transaction types that are either pre-integrated to display in your accounting app from another application, or from manual input of sales invoices. For example, your POS system services your bricks and mortar retail store, Shopify powers your online store, and you have a wholesale distribution channel where you manually raise invoices in your accounting system.

## Point of sale application

- ✔ This would be the most reliable source of information for your live sales transactions throughout the day. However, your POS application does not capture sales from online sources or invoices created from your accounting software.

## Accounting software

- ✔ This captures all of the possible types of sales transactions (point of sale, invoices and online sales).
- ✔ However, due to the reconciliation process being carried out at the end of day, sales may not be reflected on the app as they occur. They will be reflected when the transactions are reconciled in the accounting system.

## Possible reasons for a variation

- ✔ A POS system captures sales in the application as they occur and this is reflected on the Widget display, while accounting software applications capture the information as transactions are reconciled. Subsequently, transactions that may occur in the POS will only be reflected on the Widget when the transactions have been reconciled in the accounting software system.
- ✔ Another consideration is that a POS system may not capture online sales or large sales on credit created by the accounting software system.
- ✔ The service connection that delivers data from the app is working on a timed call or daily batch, rather than a real-time push of data as it occurs in the system of origin. Therefore, there may be a lag between when a transaction is entered into an application and when it appears on your dashboard.