

# Sales & Weather

The Suncorp Sales & Weather Widget displays a timeline of daily sales figures (by day of the week), overlaid with the weather report for that day and forecast for tomorrow.

## About this Widget

This handy Widget is designed to give you an insight into the effect weather may have on your sales over the past seven days, while also providing the weather forecast for the next day. It can help you:

- ✓ Make informed management decisions around staffing, inventory and time management, if the weather has a significant influence.

## Data essentials

For an accurate view, sales data needs to be accurately updated daily in your accounting software.

## Making the most of your Widget

- ✓ Check that daily sales are entered accurately into your accounting software.
- ✓ Run a Profit and Loss Report for specified dates to see sales during specified time periods.
- ✓ Check upcoming weather forecasts [here](#)

## How this widget could improve my business

- ✓ Reveal insights about staffing, inventory and product priorities and the impact of weather – depending on the weather certain products may be more sought after than others.
- ✓ Promote products in line with the current weather forecast and focus on introducing new product/service lines if early season changes are predicted.

## Troubleshooting

The most common errors are caused by sales not being recorded daily, or sales/invoice amounts and dates being entered incorrectly.

## Corrective action

**Xero users can search for:**

- ✓ How to input daily sales manually [here](#)
- ✓ How to edit sales invoices [here](#)
- ✓ How to display Profit and Loss Report showing net income [here](#)

**Quickbooks users can search for:**

- ✓ Money in Tasks issues or how to record sales [here](#)